EFSA's outsourcing tools: Procurement & grant funding and administrative modalities

Donna Lucas

EFSA Finance Unit, Management Services Department

Team Leader – Strategic Outsourcing Team



Trusted science for safe food



EFSA G&P budget

- Procurement procedures
- Grant procedures
- Key differences between the two schemes
- Information & how to apply



- Grants & procurement for scientific collaboration activities
- 24M EUR in 2021
- ≈34 M EUR from 2022 (2022 E.C.)

EFSA Procurement



Call for tenders

- Open calls (€140K+)
- Negotiated procedures (€15k € 140K)
- Duly justified circumstances: "Monopoly" negotiated procedures
- Direct or framework contract
- Procurement Infographic

EFSA procurement: why, what, HOW

competition which compete for specific assignments.



EFSA buys services and supplies through public procurement in line with EU legislation and the basic principles of transparency, equal treatment and non-discrimination, widest competition, proportionality and sound financial management.

When tendering for EFSA procurement procedures, tenderers may bid alone as a single entity or in a joint offer with partners. All tenderers must have access to the EU market to be eligible for the award of EFSA contracts. Tenderers may also rely on the use of subcontractors in their offer. Subcontractors may be established in countries which do not have access to the EU market, unless specified differently in the individual call for tenders.



FORMS

EFSA Grants



EFSA grants: why, what, HOW



EFSA may award grants to organisations which are designated by their Member State to assist EFSA with its mission and which are included on the Article 36 list of Competent Organisations. The list of eligible organisations to whom EFSA grants may be awarded is updated regularly and details of how new organisations can be included on the list is available at https://www.efsa.europa.eu/en/partnersnetworks/scorg.

When applying for EFSA grants, organisations may apply alone or in consortium with other Article 36 organisations, unless specified differently in the call for proposals. Applications may also involve some subcontracting, including with non-Art.36 organisations under certain conditions specified in the call

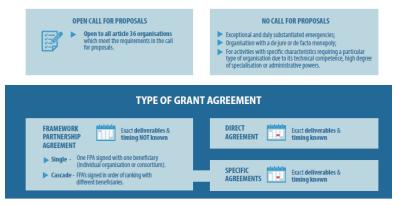


METHODS OF FUNDING

A higher rate of funding (co-financing) is given for tasks directly supporting risk assessment compared to a lower rate of funding for projects ideated by the beneficiary. Co-financing may be provided up to a maximum of 99% of the total eligible costs. Alternatively, grants using "Financing not linked to costs" may cover all project costs and may ever nestilin ta profit the beneficiary.



HOW IS THE GRANT AWARDED?



Call for proposals

- Any value
- Duly justified circumstances: "Monopoly" procedure with direct invitation
- Direct agreement or framework partnership agreement
- Grants Infographic

Art.36 competent organisations & grants



- EFSA grants can only be awarded to competent organisations designated by Member States (Art.36 of <u>Regulation (EC) No 178/2002</u>)
- Currently 309 organisations included on article 36 list. Variety of organisations active in fields of EFSA's mission, including universities, research institutes, other governmental or public bodies.
- Eligibility criteria for inclusion on list are set out in <u>Regulation (EC) No 2230/2004</u>: mission, public interest, scientific expertise, operational capacity.
- Role of Focal Points: interface between EFSA and competent organisations at national Member State level.
- Full Art. 36 list https://efsa.force.com/competentorganisations/s/
- FAQ <u>https://www.efsa.europa.eu/en/partnersnetworks/scorg</u>



Procurement		Grants	
Buy something (goods/service)	Purpose	Give a financial contribution	
EFSA	Ownership	Beneficiary	
Agreed price allowing profit	Payment	Share of costs, no-profit*	
Transparency, equal treatment, proportionality, non-discrimination	Principles	Transparency, equal treatment, non-cumulative, non-retroactive, co-financing, no profit	
Call for tenders	Procedures	Call for proposals	
Direct or Framework Contract	Legal Form	Direct Agreement or Framework Partnership Agreement	
Anybody with access to EU market	Participants	Only Art. 36 organisations	

* Financing not linked to costs



- Is there need to limit task execution to list of Art.
 36 competent organisations?
- Is the task within the ones **eligible for grant support**?
- Is the necessary **expertise on the Art. 36 list**?
- Is it acceptable for EFSA that ownership (intellectual property rights) of the grant outcome remains with the beneficiary?

Who can apply?



- Open to economic operators with access to EU market
- Apply as single tenderer or joint offer with partners (all must have access to EU market)
- Apply as single tenderer involving subcontractors
- No limitations imposed on the composition of your offer i.e. single, joint offer, subcontracting (exceptions possible for critical tasks)

 Only organisations on the Article 36 list can apply

Grants

- EU Member States + Norway and Iceland
- Apply as single organisation or in consortium with other Article 36 organisations.
- Subcontracting is permitted for non-core tasks to organisations not on Article 36 list



Where to find information on procurement



Procurement

EFSA Guidance for tenderers

- Call for tenders published on EFSA website:
 - PIN (future calls €140K+)
 - Open calls (€140K+)
 - <u>Negotiated procedures</u> (€15k € 140K)
- Contract Notice in EU Official Journal
- <u>e-Tendering portal</u>
- Linked in #EFSAProcurement
- **EFSA** scientific cooperation plan
- Promotional activities for some calls: pre/post launch info sessions; market research

How to apply

- Read the EFSA Guidance for tenderers
- Complete the forms in our Toolbox: Instructions and forms for tendering
- You can reach us by e-mail at our dedicated address.



Tenders from EFSA and other EU Agengies

Open call for tenders procedures published by EFSA and by the other EU Agencies reporting to the ENVI Committee of the European Parliament.



Tenders €15k - €140k > Negotiated procurement procedures

Express and interest to submit an offer for a forthcoming negotiated procedure.



EFSA publishes a prior-information notice to indicate to economic operators that we are planning to launch an open call for tenders in the future.



EFSA establishes lists of scientists to assist its units in carrying out some preparatory work for scientific outputs.

Where to find information on Grant funding



Grants

Call for proposals published on EFSA website



Funding & tender opportunities

SEARCH FUNDING & T	ENDERS 🔻 HOW TO PARTICIPATE	▼ PROJECTS & RESULTS WORK AS	S AN EXPERT SUPPORT 🔻	
General information	General information			
Topic updates				
Topic description	Programme			
Conditions and documents	EU Bodies and Agencies			
Partner search announcements	Call <u>Selection of hosting sites and</u> <u>ENREL-02</u>)	I fellows for EU-FORA Risk Assessme	ent Fellowship Programme (EUBA-EFSA-2022-	See budget overv
Submission service	^			
Topic related FAQ	Type of action EUBA EUBA Type of Action		Type of MGA EUBA Type of MGA [EUBA]	Open for submission
Get support				
Call updates	Deadline model single-stage	Opening date 08 November 2022	Deadline date 15 March 2023 17:00:00 Brussels	
€ 1	Single stage		time	

- EU Funding & Tenders Portal 2023
- Focal Points inform all Article 36 organisations directly via email
- Linkedin #EFSAProcurement
- EFSA scientific cooperation plan
- Promotional activities for some calls: pre/post launch info sessions; market research

How to apply



Procurement

- Application either via email or esubmission depending on procedure type
- Timescales to apply varies from procedure to procedure but there are some minimum timescales set in law
- Evaluation carried out by EFSA staff and provide detailed feedback to all tenderers on their offer
- Evaluation Criteria exclusion; selection (*experience*); quality; price



- Application submitted in original, hard copy via post (e-submission from Q2 2023)
- Timescales to apply varies from procedure to procedure
- Evaluation carried out by EFSA staff and provide detailed feedback to all applicants on their proposals
- Evaluation Criteria exclusion; selection (*experience*); quality



EFSAProcurement@efsa.europa.eu

Linkedin #efsaprocurement



https://www.efsa.europa.eu/en/rss sign up for alerts on procurement & grants